



Two Men And A Truck

How a moving company got ELD-compliant and a competitive edge with E-logs & GPS Tracking

For TWO MEN AND A TRUCK®, the fastest-growing franchised moving company in the country with 380 locations and a large fleet performing local and long-distance moving services, ELD compliance was critical. But success wasn't all about compliance. Enlisting Teletrac Navman's help, the global franchise gained unexpected benefits for drivers and the business by adopting E-logs and GPS tracking technology.

This helped one franchise improve customer satisfaction and achieve a 96% referral rate

100% ELD mandate compliance

In November 2016, one TWO MEN AND A TRUCK franchise stopped working with its existing E-log vendor, who hadn't made progress on developing an FMCSA-compliant ELD solution. Assured by Teletrac Navman's ELD Guarantee, they began working to

outfit an interstate fleet of 11 moving trucks and three auxiliary vehicles with DIRECTOR ELD. During installation, the franchise's operations manager took advantage of Teletrac Navman's online training program to ensure drivers were using the new technology effectively. In just two months, most drivers were using E-logs and within four months the fleet was fully compliant.

With automated in-vehicle feedback warnings, E-logs made it easier for drivers to manage their own HOS compliance and TWO MEN AND A TRUCK significantly reduced violations and inaccuracies in logging times.

Customer support every step of implementation

Of its previous experience implementing E-log and GPS technology, TWO MEN AND A TRUCK Operations Manager Chris Precht said, "We have had issues with every company we have worked with. Teletrac Navman gets issues resolved far better and faster. They are much more

reachable. There is always someone who can get started on a solution when you call."

As with any implementation, adjustments were needed along the way, including troubleshooting while trucks were in the field. TWO MEN AND A TRUCK's drivers were given the phone number for the **Teletrac Navman support center, who resolves over 60% of ELD cases same-day** and is on-call six days a week.



Added operational benefits

TWO MEN AND A TRUCK gained benefits far beyond reduced violations and increased productivity by saving drivers time previously spent on logbook entries. With an all-encompassing view of up-to-the-minute HOS statuses, dispatchers and managers can now continually assess job assignments for better cost-savings. GPS tracking and routing technology, with live traffic reports, improved fuel usage and job completion time. This helped one TWO MEN AND A TRUCK franchise improve customer satisfaction and achieve a 96% referral rate, and led other franchise to begin adopting Teletrac Navman's technology to improve business operations, too.